

Anthelio Healthcare Solutions and Encore Health Resources Forge Alliance to Support Healthcare Provider Community



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Broad, scalable portfolios of services and technology combine to address complex panorama of healthcare reform challenges

Anthelio Healthcare Solutions, the largest independent provider of technology and services to hospitals, physician practice groups, and other healthcare providers, and Encore Health Resources, one of the most successful consulting firms in the health information technology (HIT) industry, announced today that they have formed a strategic alliance. The alliance will provide best-in-class services and solutions with sustained value for a broad range of healthcare organizations. The companies will leverage their proven talent and technology to help healthcare providers navigate their industry's increasingly complex shift from volume- to value-based care-delivery and reimbursement models.

Together, the two companies bring decades of healthcare-industry experience in consulting and IT services along with deep understanding of the mounting challenges facing the provider community. Anthelio and Encore offer a wide range of disciplines and scalable resources to meet such challenges, beginning with proven expertise in a broad array of U.S. government certified electronic health record (EHR) systems. The companies also provide proven, differentiated services including: advisory, IT, service desk, patient portal, EMR implementation and optimization, process redesign, data warehousing, clinical analytics, clinical transformation, coding, ICD-10, transcription and revenue cycle services.

In addition, the companies offer unique, powerful health analytics solutions and innovations that can translate healthcare-reform initiatives into opportunities for care-delivery, operational and financial performance improvement. As part of their collaboration, the two firms will provide "end-to-end" solutions and services needed to meet today's multi-dimensional healthcare-reform demands – many of them federally mandated.

"Partnering with another innovative company in the industry promotes economies of scale desperately needed in the healthcare industry," said Asif Ahmad, CEO, Anthelio Healthcare Solutions. "Our strategic alliance will afford all our customers access to both Anthelio's and Encore's global expertise in IT and other technology services, thereby providing exponential value to each company's already robust services and proprietary solutions offerings."

Health systems nationwide are faced with competing priorities that far exceed the challenges posed by the federal government's requirements for the meaningful use of EHRs, which must be met to qualify for lucrative incentives compensation. These include, for example, regulations around conversion from ICD-9 to ICD-10, Revenue-Cycle management, value-based purchasing, and the formation of accountable care organizations – all of which are focused first and foremost on the quality – not quantity – of patient-centered care.

Moreover, the Department of Health and Human Services (HHS) has estimated that more than 80% of hospitals and 50% of physician's offices will have adopted an EHR system by the end of 2013. With this level of adoption – not to mention the shift from volume to value overall -- the need has never been greater for highly skilled services and differentiated solutions to transform the captured data into meaningful information to drive improved patient outcomes and performance improvement.

“Our goal for this alliance is to tap into the proven strengths of two accomplished industry HIT services pioneers in ways that jump-start new and truly exceptional levels of sustainable value for an increasing number of health systems and other providers,” said Dana Sellers, Chief Executive Officer, Encore Health Resources. “As a direct result of our collaboration, our clients everywhere will benefit from an outstanding combination of resources that will lower their costs, increase their care quality, provide insights for future performance improvement, and create better environments for their patients and the communities these providers work so hard to serve.”

About Anthelio

Anthelio is the largest independent provider of technology and services to hospitals, physician practice groups and other healthcare providers. Anthelio is the only healthcare services company that has "end-to-end" services expertise, including IT, service desk, patient portal, EMR implementations, data warehousing, clinical analytics, clinical transformation, coding, ICD-10, transcription and revenue cycle services. Enabled through a highly integrated technology platform powered by skillful people, Anthelio drives high value for healthcare organizations by solving complex clinical and business problems while enabling delivery of high quality patient care. Anthelio is an icon of innovation, operational prowess and service excellence in healthcare, serving hundreds of health organizations and touching millions of patients across the U.S. Anthelio is headquartered in Dallas, Texas and has over 1,500 technology and clinical professionals. www.antheliohealth.com